Conference Call
First Quarter 2008/2009 Results

Düsseldorf, 10 February 2009

Disclaimer

- This presentation includes forward looking statements on Demag Cranes AG, its subsidiaries and associates, and on the economic and political conditions that may influence the business performance of the Demag Cranes Group. All of these statements are based on assumptions made by the Executive Board using information available to it at the time.
- Should these assumptions prove to be wholly or partly incorrect, or should further risks arise, actual business performance may differ from that expected.
- The Executive Board therefore cannot assume any liability for the statements made.
- Unless specified, all figures have been rounded to the nearest thousand (EUR thousand). Both the single figures and sums used are the figures with the least discrepancy due to rounding. When single figures are added, slight discrepancies may occur due to the total sums reported.

General Market Environment

DEMAG CRANES AG

Global Perspective

- The finance crisis is having a significant impact worldwide
- Almost all industries and regions have been negatively impacted
- The worst **ifo** survey results on the global economic climate in 20 years

European Perspective

- Euro zone in recession for the first time since currency union
- Significant decline in company investments in the Euro zone
- Export industries in Germany are experiencing weaker global demand

Market Environment
Segments

Industrial Cranes Segment

- Dependence on economic cycles still makes forecasting difficult
- In Q1 weakening mature markets could be offset by growth in emerging markets

Services Segment

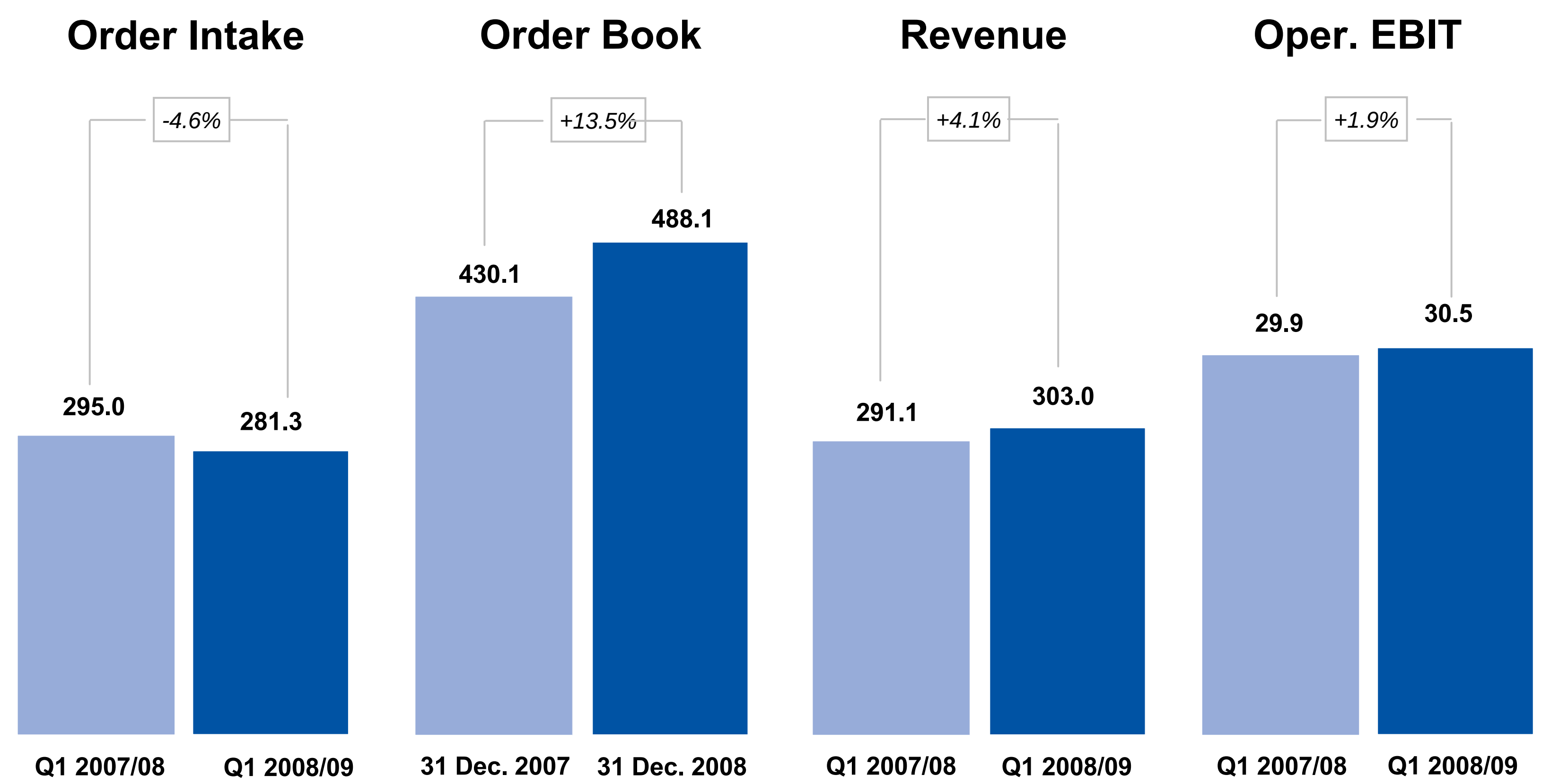
- Currently still resilient to cyclical fluctuations
- Upside potential in downward cycles, as the demand for maintenance and refurbishment increases as apposed to new investments

Port Technology Segment

- Dependent on the global movement of goods and growth in container handling
- Market and customers negatively influenced by slump in freight rates, declining demand and projects delays
- Experts expect long term growth for global transport and demand for handling technologies to still be intact

Key Group Figures

in EUR million



Revenue by Region
Shift from Mature to Emerging Markets

in EUR million

	Q1 2007/08	Q1 2008/09	Δ	LTM** Dec. 2008	FY 2007/08
				Share in percent	
Germany	60.4	67.5	11.8%	21.1%	20.7%
Rest of Europe*	120.5	92.6	-23.1%	34.9%	37.5%
North America	36.5	35.9	-1.7%	10.1%	10.3%
Mature markets	**217.4**	**196.0**	**-9.8%**	**66.1%**	**68.5%**
BRIC countries	31.8	34.2	7.5%	11.2%	11.1%
Middle and South America	9.4	5.2	-45.3%	3.2%	3.6%
Asia/ Pacific	22.0	40.5	83.8%	11.9%	10.5%
Other	10.5	27.2	159.3%	7.7%	6.4%
Emerging markets	**73.7**	**107.0**	**45.1%**	**33.9%**	**31.5%**
Total Group revenue	**291.1**	**303.0**	**4.1%**	**100.0%**	**100.0%**

*Excluding Russia

** Last twelve months

Financials

Industrial Cranes Segment
Key Figures

DEMAG CRANES AG

in EUR million

	Q1 2007/08	Q1 2008/09	Δ	FY 2007/08	LTM Dec 2008	Δ
Order intake	146.2	150.4	2.9%	671.9	676.1	0.6%
Order book	254.7	336.2	32.0%	350.4	336.2	-4.1%
Revenue	141.8	153.5	8.2%	571.2	582.9	2.0%
Operating EBIT	9.5	13.2	38.7%	47.8	51.5	7.7%

Port Technology Segment
Key Figures

DEMAG CRANES AG

in EUR million

	Q1 2007/08	Q1 2008/09	Δ	FY 2007/08	LTM Dec 2008	Δ
Order intake	66.1	40.5	-38.8%	316.8	291.2	-8.1%
Order book	127.7	97.6	-23.6%	121.7	97.6	-19.8%
Revenue	67.0	64.3	-4.1%	325.5	322.7	-0.8%
Operating EBIT	2.9	1.6	-45.6%	22.1	20.8	-6.0%

Service Segment
Key Figures

in EUR million

	Q1 2007/08	Q1 2008/09	Δ	FY 2007/08	LTM Dec 2008	Δ
Order intake	82.7	90.4	9.4%	334.6	342.4	2.3%
Order book	47.6	54.3	14.0%	51.4	54.3	5.7%
Revenue	82.3	85.3	3.6%	329.1	332.1	0.9%
Operating EBIT	19.0	18.4	-3.1%	75.4	74.8	-0.8%

Balance Sheet and Cash Flow

DEMAG CRANES AG

in EUR million	30 Sept. 2008	31 Dec. 2008	Δ
Total assets	925.5	925.9	0.0%
Net working capital	**254.0**	**273.2**	**7.6%**
of which: inventories	261.6	274.2	4.8%

	Q1 2007/2008	Q1 2008/2009	Δ
Capex	2.7	3.4	24.6%
Free cash flow before financing	9.3	-6.9	-

Net Working Capital

DEMAG CRANES AG

in EUR million	30 Sept. 2008	31 Dec. 2008	31 Dec. 2007
Non-current trade receivables	0.5	0.4	0.7
Inventories	261.6	274.2	227.9
Advanced payments made	3.7	5.1	2.8
Trade Receivables	201.3	203.3	191.2
Trade Payables	-97.0	-92.7	-69.3
Advanced payments made	-116.0	-117.1	-82.9
Net Working Capital	**254.0**	**273.2**	**270.2**

Funding and Pensions
Solid Financial Foundation

Revolving credit facility:*

Agreed in June 2006 – EUR 325.0 million - expires June 2011

- 31 December 2008 - EUR 105.0 million drawn, due March 2009, bears interest at 3.37 % (EURIBOR 3.02 % plus margin of 0.35 percentage points)

Ancillary facility:*

EUR 105.0 million for cash withdrawals and guarantees included

- 31 December 2008 EUR 63.4 million guarantees (30 Sept. 2008: EUR 67.9 million)

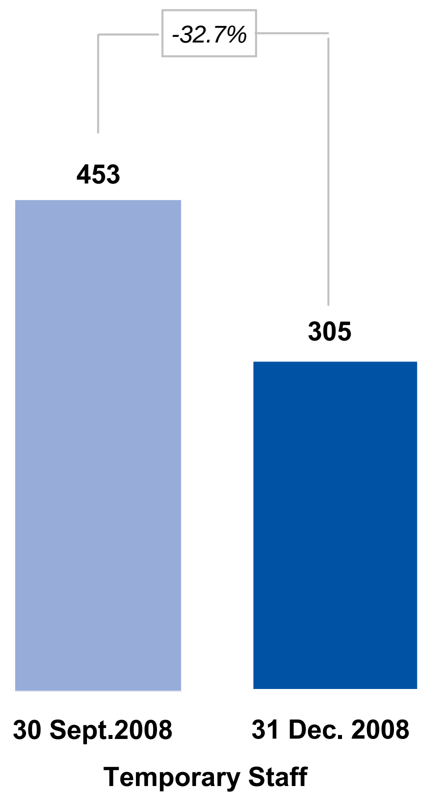
Pension obligations:

- Increased by EUR 0.1 million from EUR 112.7 million at the end of Sept. 2008 to EUR 112.8 million at the end of the period under review.

*The credit arrangement contains certain financial covenants including the requirement of a minimum interest cover (ratio of adjusted earnings before interest, tax, depreciation and amortisation (adjusted EBITDA) to net cash interest) and a maximum leverage ratio (ratio of net financial debt to adjusted EBITDA)

Group Headcount

DEMAG CRANES AG



	30 Sept. 2008	31 Dec. 2008	Δ
No. of employees*	**6,093**	**6,149**	**0.9%**
Industrial Cranes	3,461	3,464	0.1%
Port Technology	829	867	4.6%
Services	1,771	1,781	0.6%
DCAG Holding	32	37	15.6%
Pers. costs / revenue	**28.7%**	****29.0%**	**0.3% pts.**
Temporary staff	453	305	-32.7%
Trainees /apprentices’	325	315	-3.1%

* excl. temporary staff, trainees and student apprentices

** Last twelve months

Outlook 2008/2009

Outlook

DEMAG CRANES AG

- Extremely high uncertainty in the economic environment continues
- Consequence: no forecast for the financial year at this stage
- Management Board will decide after Q2 whether environment is more appropriate for a reliable forecast
- Long term growth trends, such as investments in infrastructure, globalisation and outsourcing are still considered to be sound
- Demag Cranes' business portfolio is well diversified and its financial situation is strong

Financial Calendar 2009

DEMAG CRANES AG

- 03 March 2009 — Annual General Meeting 2009
- 05 May 2009 — H1 2008/2009 Results
- 04 August 2009 — Q3 2008/2009 Results
- 08 December 2009 — Financial statements, financial year 2008/2009
- All roadshow appointments are published on our website: www.demagcranes-ag.com
- Contact details

Investor Relations
Phone +49 211 7102 1218
Fax +49 211 7102 1215
ir@demagcranes-ag.com