



We Can Handle It.

Interim Report 3rd Quarter 2007/2008

DEMAG
CRANES AG

Group Key Figures

(IFRS)

Earnings (in EUR million)	Q3	Q3	Δ	Q1–Q3	Q1–Q3	Δ	Financial Year
	2007/2008	2006/2007		2007/2008	2006/2007		
Order intake	346.5	295.3	17.3%	994.5	890.8	11.6%	1,205.1
Order book ¹	532.2	421.7	26.2%	532.2	421.7	26.2%	427.6
Revenue	308.2	276.2	11.6%	880.8	773.8	13.8%	1,080.4
of which inside Germany	22.0%	20.7%	1.3% points	21.6%	19.6%	2.0% points	19.0%
of which outside Germany	78.0%	79.3%	-1.3% points	78.4%	80.4%	-2.0% points	81.0%
Gross profit	93.1	70.0	32.9%	260.7	213.8	22.0%	291.7
in % of revenue	30.2%	25.4%	4.9% points	29.6%	27.6%	2.0% points	27.0%
Adjusted EBITDA ²	44.3	26.5	67.1%	118.9	81.4	46.0%	118.5
Adjusted EBIT ²	38.7	21.2	82.9%	102.7	65.2	57.7%	94.6
in % of revenue	12.6%	7.7%	4.9% points	11.7%	8.4%	3.2% points	8.8%
EBIT	40.2	16.5	143.7%	102.5	55.4	84.9%	82.0
Adjusted net income after taxes ³	24.8	11.7	112.4%	62.9	35.8	75.6%	51.1

Cash flow (in EUR million)	Q3	Q3	Δ	Q1–Q3	Q1–Q3	Δ	Financial Year
	2007/2008	2006/2007		2007/2008	2006/2007		
Cash flow from operating activities	64.0	10.4	516.0%	101.2	13.6	646.0%	64.7
Cash flow from investing activities	-3.0	-5.1	40.8%	-7.8	-13.0	39.8%	-26.1
of which capital expenditure	-4.1	-5.2	21.5%	-10.1	-17.3	41.3%	-30.7
Free cash flow before financing	61.0	5.3	1060.4%	93.4	0.6	–	38.5

Balance sheet (in EUR million)	30 June	30 June	Δ	30 June	30 June	Δ	30 September
	2008	2007		2008	2007		
Total assets	926.1	867.1	6.8%	926.1	867.1	6.8%	843.1
Working capital	260.7	262.8	-0.8%	260.7	262.8	-0.8%	247.5
Net financial liabilities	48.6	152.1	-68.0%	48.6	152.1	-68.0%	116.6
Equity	245.6	198.2	23.9%	245.6	198.2	23.9%	209.0
Equity ratio in %	26.5%	22.9%	3.7% points	26.5%	22.9%	3.7% points	24.8%
Gearing in %	19.8%	76.8%	-57.0% points	19.8%	76.8%	-57.0% points	55.8%

Employees	30 June	30 June	Δ	30 June	30 June	Δ	30 September
	2008	2007		2008	2007		
Employees ⁴	5,994	5,771	3.9%	5,994	5,771	3.9%	5,813
of which inside Germany	2,982	2,962	0.7%	2,982	2,962	0.7%	2,926
of which outside Germany	3,012	2,809	7.2%	3,012	2,809	7.2%	2,887

Shares	30 June	30 June	Δ	30 June	30 June	Δ	30 September
	2008	2007		2008	2007		
Number of shares (in millions)	21.2	21.2	–	21.2	21.2	–	21.2
Market capitalisation (in EUR million)	641.3	1,047.0	-38.7%	641.3	1,047.0	-38.7%	699.6
Adjusted earnings per share (in EUR) ⁵	1.17 ⁶	0.55 ⁶	112.7%	2.97 ⁷	1.69 ⁷	75.7%	2.41
Dividend per share (in EUR)	–	–	–	–	–	–	1.10
Closing share price (in EUR) ⁵	30.29	49.45	-38.7%	30.29	49.45	-38.7%	33.04

¹ As at the end of the period

² The adjustments reflect the effects of the purchase accounting method and one-off effects

³ The adjustments reflect the effects of the purchase accounting method, one-off effects and tax effects

⁴ Employees as at the end of the period excluding temporary employees, apprentices and trainees, including holding company

⁵ As per Xetra closing

⁶ Period: Q3

⁷ Period: Q1–Q3

Segment Key Figures

INDUSTRIAL CRANES (in EUR million)	Q3 2007/2008	Q3 2006/2007	Δ	Q1–Q3 2007/2008	Q1–Q3 2006/2007	Δ	Financial Year 2006/2007
Order intake	183.4	148.2	23.7%	527.0	450.7	16.9%	575.4
Order book ¹	352.1	266.3	32.2%	352.1	266.3	32.2%	251.5
Revenue	145.2	119.8	21.2%	419.5	348.4	20.4%	485.4
Adjusted gross profit ²	43.1	34.8	23.8%	120.2	100.9	19.1%	134.8
Adjusted EBIT ^{2, 3}	14.6	5.6	160.7%	37.3	16.1	132.2%	25.0
in % of revenue	10.0%	4.7%	5.4% points	8.9%	4.6%	4.3% points	5.2%
Employees ⁴	3,433	3,376	1.7%	3,433	3,376	1.7%	3,350

PORT TECHNOLOGY (in EUR million)	Q3 2007/2008	Q3 2006/2007	Δ	Q1–Q3 2007/2008	Q1–Q3 2006/2007	Δ	Financial Year 2006/2007
Order intake	75.5	72.0	4.8%	212.6	205.9	3.2%	323.3
Order book ¹	121.5	104.8	16.0%	121.5	104.8	16.0%	128.9
Revenue	81.7	79.0	3.4%	219.2	204.4	7.2%	298.9
Adjusted gross profit ²	17.6	6.3	177.9%	45.7	33.9	34.7%	52.3
Adjusted EBIT ^{2, 3}	6.1	-2.9	311.4%	13.4	3.2	322.2%	10.4
in % of revenue	7.4%	-3.6%	11.1% points	6.1%	1.5%	4.5% points	3.5%
Employees ⁴	809	795	1.8 %	809	795	1.8%	795

SERVICES (in EUR million)	Q3 2007/2008	Q3 2006/2007	Δ	Q1–Q3 2007/2008	Q1–Q3 2006/2007	Δ	Financial Year 2006/2007
Order intake	87.6	75.0	16.8%	254.9	234.2	8.9%	306.4
Order book ¹	58.5	50.6	15.6%	58.5	50.6	15.6%	47.3
Revenue	81.3	77.5	4.9%	242.2	221.0	9.6%	296.1
Adjusted gross profit ²	33.6	31.5	6.8%	98.6	86.9	13.4%	115.4
Adjusted EBIT ^{2, 3}	20.1	17.7	13.6%	58.0	46.3	25.1%	62.2
in % of revenue	24.7%	22.8%	1.9% points	23.9%	21.0%	3.0% points	21.0%
Employees ⁴	1,722	1,578	9.1%	1,722	1,578	9.1 %	1,643

¹ As at the end of the period

² The adjustments reflect the effects of the purchase accounting method and one-off effects

³ Since the 2007/2008 financial year Demag Cranes AG central holding company expenses not directly allocable to segments are shown for the first time as a separate item. The comparison figures (Q3 and Q1–Q3 2006/2007 and financial year 2006/2007) have been restated accordingly.

⁴ Employees as at the end of the period, excluding temporary employees, apprentices and trainees

At a Glance

- Continued strong order intake (plus 17.3%)
- Dynamic organic revenue growth (plus 11.6%)
- Adjusted EBIT grew considerably (plus 82.9%)
- Net Debt reduced further
- Guidance increased

Demag Cranes AG – We Can Handle It.

The Demag Cranes Group is one of the world's leading providers of industrial cranes, crane components, harbour cranes and port automation technology. Services, in particular maintenance and refurbishment services, are another key element of the Group's business activities. The activities of the Group are divided up into three segments: Industrial Cranes, Port Technology and Services.

In "Demag" and "Gottwald", the Group has strong brands and believes that it is a global market leader by virtue of its innovation and technology leadership, its excellent product and service quality and its close and long-term customer relationships. The Demag Cranes Group manufactures in 16 countries on five continents and through subsidiaries, agencies and a joint venture operates one of the most comprehensive worldwide revenue and service networks in the industry. The Group is represented in more than 60 countries and reaches customers in more than 100 countries.

Table of Contents

CEO Letter to our Shareholders	2
The Share	4
Interim Management Report 3 rd Quarter 2007/2008	6
Consolidated Interim Financial Statements	14
Financial Calendar	31
Contact	31

CEO Letter to our Shareholders

2

Dear Shareholders,
Ladies and Gentlemen,

In the third quarter of the 2007/2008 financial year, the Demag Cranes Group continued to improve its profitability on the back of an encouraging business trend. Of particular note is the sustained profitable growth in the Industrial Cranes segment. Besides our operational strength, we are benefiting above all from our international diversification between established and emerging markets and from being directly dependent on trends in commodity prices to a much lesser extent than other mechanical engineering companies.

We also sharply reduced our debt in the third quarter, thereby strengthening our balance sheet. This highlights how the measures introduced with a view to increasing cash flow and improving Group efficiency have indeed yielded results. The new Group management structure introduced on 1 January 2008 has made a particularly positive contribution. Worldwide, we now manage the Group strictly on the basis of our three business segments, assigning responsibility to and shaping the sales organisation along clear regional lines.

Given the very strong figures for the first nine months of the financial year and assuming that the positive business trend will continue in the coming quarters, we now expect that the previous full-year guidance for adjusted group EBIT of EUR 125 million will be overachieved. For our appraisal of the overall economic trends, please see the 'Business Overview and Market Development' and 'Outlook' sections.

Yours sincerely



Harald J. Joos
CEO and Member of the Board
for Port Technology



HARALD J. JOOS _ CEO and Member of the Board for Port Technology

The Share

Demag Cranes AG Shares

Demag Cranes shares gained ground during the third quarter of the 2007/2008 financial year, strongly outperforming the benchmark indices. However, the movements in the share price also reflect the nervous nature of capital markets unsettled by the uncertainty surrounding global financial and economic conditions.

At the end of the second quarter of the 2007/2008 financial year, the share price stood at EUR 28.92. After the start of trading in the new quarter, it continued its recovery, with the shares closing above EUR 37 again for the first time on 8 May.

On 8 May 2008, Demag Cranes reported on the very strong business performance in the second quarter. As a result, almost all the analysts who cover Demag Cranes shares raised their share price targets and fair value estimates. In the third quarter, analysts' consensus estimate of the shares' fundamental value was EUR 45.24. The share price initially continued to climb and on 19 May reached its highest level for the quarter at EUR 38.70.

The subsequent nosedive taken by capital markets worldwide also dragged down Demag Cranes shares. Although on 4 June 2008 the closing price again reached EUR 37.46, it then continued to drop back and on 30 June stood at EUR 30.29, 4.7 percent up on the closing price at the end of the previous quarter.

In the same quarter, the MDAX benchmark index fell slightly from 9048.88 to 9035.09, while the DAX dropped by 4.5 percent from 6720.33 to 6418.32.

The unchanged difficult environment continued in the capital markets after the third quarter. The pressure on all indexes remained high, however, the Demag Cranes shares developed positively against this trend and closed at 34.71 EUR on the 6th of August 2008.

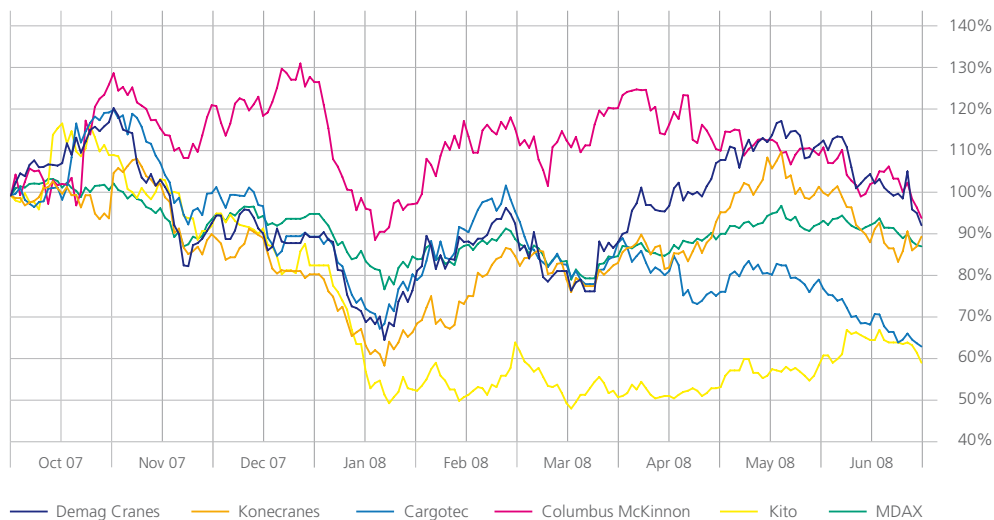
Inclusion in the MDAX in March 2008 prompted two more leading banks, Dresdner Kleinwort and HSBC, to take up coverage. At the same time, the promotion to Germany's leading mid-cap index raised interest in Demag Cranes among German and international investors, as a result of which roadshow activities continued to grow in number and intensity. In the third quarter, roadshows were held in Rotterdam, Amsterdam, London, Frankfurt, Helsinki, Vienna, Dublin, San Diego, Los Angeles, San Francisco, New York, Boston and Paris.

The ever increasing international awareness of the Demag Cranes Group will pave the way for the shares to continue trending up in the event that capital markets recover and the Company maintains its strong business performance going forward.

Key share data		30 June 2008	31 March 2008
		Number of shares	Millions
Closing price*	in EUR	30.29	28.92
Market capitalisation	in EUR million	641.33	612.32
		Q3 2007/2008	Q2 2007/2008
Average daily trading volume	Shares	253,869	277,083
High*	in EUR	38.70	31.71
Low*	in EUR	29.61	21.05

* As per XETRA closing

Demag Cranes AG share price performance compared with competitors and MDAX, 1 October 2007 to 30 June 2008



Ownership Structure

100 percent of the Company's shares were freely traded as at 30 June 2008.

Interim Management Report

3rd Quarter 2007/2008

6

Business Overview and Market Development

World economic trends

The global economy continued to weaken in the second calendar quarter of 2008 in the wake of the US property crisis and turmoil in international financial markets. According to Ifo Institute surveys¹, companies assessed both the current business situation and the outlook for the next six months as having further deteriorated². Once again, the worsening in the Ifo World Economic Climate Index primarily affected North America and Western Europe. The strongest decline in the economic climate indicator occurred in the US.

The financial crisis and the rising price of oil continue to be cited as pressures on the economy.

Economic trends in the euro area

The economic climate in all countries comprising the euro zone likewise continued to deteriorate in the second calendar quarter of 2008. Despite the international pressures, however, experts do not think the euro area economy will slide into a recession³. The fact that companies are still making good profits and operating near full capacity makes a slump in business investment unlikely.

The German economy also slowed slightly. Nevertheless, growth remains well above the long-term average of 1.5 percent. Business investment is likely to lose momentum only slowly, thereby ensuring that the economy continues to grow overall⁴.

Industry situation

The Demag Cranes Group serves the global market for cargo handling technology and material logistics with products and services in its Industrial Cranes, Port Technology and Services segments. The overall market comprises all products used to execute, manage and monitor cargo handling and logistics processes, including related software solutions and services.

Due to its balanced product and service portfolio, the Demag Cranes Group overall is only marginally dependent on cyclical trends.

The Industrial Cranes segment is the most dependent on the trend in the economy as a whole and in principle has a late-cycle bias. Any cyclical risk in its established markets is largely checked by the trend towards infrastructure investment in emerging markets. This in particular supports our growth ambitions in these markets.

¹ Ifo Institute for Economic Research, Munich, press release dated 24 June 2008

² Similar findings are recorded in Goldman Sachs Global Economics Analyst May/June 2008 and Commerzbank Economic Research "Economics, interest rates and exchange rates" July/August 2008

^{3,4} Commerzbank Economic Research "Economics, interest rates and exchange rates" July/August 2008

The Port Technology segment depends on worldwide cargo volumes and the very uniform growth in container handling. Considerable sums are being spent on marine port facilities to cope with the dynamic growth in cargo volumes and particularly in container transport⁵. Viewed globally, this growth trend is likely to be scarcely affected by cyclical fluctuations in individual regions. Due to the project-based structure of the business and the high average prices per crane, however, order intake and revenue in this segment can be subject to considerable fluctuation over time, although this does level off over a time horizon of several years.

The Services segment is barely subject to cyclic variations and is even able to profit from a cyclical downturn because there tends to be stronger demand at such times for servicing and refurbishment than for new capital goods.

Overall, we consider the Demag Cranes Group to be outstandingly well positioned.

Business Performance

Order intake and order book

In the third quarter of 2007/2008, the Demag Cranes Group continued to deliver the strong business performance seen in previous quarters. At both Group and segment level, the trend in the order intake and order book remained encouraging. Compared with the third quarter of 2006/2007, order intake rose through entirely organic growth by 17.3 percent from EUR 295.3 million to EUR 346.5 million. This positive trend was carried mainly by the Industrial Cranes and Services segments. The order book grew by no less than 26.2 percent as against 30 June 2007 to EUR 532.2 million.

Comparing the figures for the first nine months of the financial year 2007/2008, order intake increased by 11.6 percent from EUR 890.8 million to EUR 994.5 million.

in EUR million	Q3 2007/2008	Q3 2006/2007	Δ	Q1–Q3 2007/2008	Q1–Q3 2006/2007	Δ
Industrial Cranes	183.4	148.2	23.7%	527.0	450.7	16.9%
Port Technology	75.5	72.0	4.8%	212.6	205.9	3.2%
Services	87.6	75.0	16.8%	254.9	234.2	8.9%
Group order intake	346.5	295.3	17.3%	994.5	890.8	11.6%

⁵ Federal Ministry of Economics and Technology, Schlaglichter der Wirtschaftspolitik – Monatsbericht (monthly report on highlights of economic policy) April 2008

in EUR million	30 June 2008	30 June 2007	Δ	30 September 2007
Industrial Cranes	352.1	266.3	32.2%	251.5
Port Technology	121.5	104.8	16.0%	128.9
Services	58.5	50.6	15.6%	47.3
Group order book	532.2	421.7	26.2%	427.6

The Demag Cranes Group continued to see sustained strong demand for products in the Industrial Cranes segment in the third quarter of 2007/2008. This boosted order intake by 23.7 percent to EUR 183.4 million. Compared with the first three quarters of the 2006/2007 financial year, the Industrial Cranes segment achieved growth of 16.9 percent. This very encouraging trend was driven primarily by the Standard Cranes and Process Cranes product lines.

The segmental order book grew by EUR 85.8 million compared with the end of the prior-year quarter (30 June 2007) to EUR 352.1 million.

Order intake in the Port Technology segment grew by 4.8 percent on a quarter-to-quarter comparison to EUR 75.5 million. Order intake in this segment is subject to intra-year fluctuation due to its almost exclusively project-based business with relatively small production runs and high unit prices. In the first three quarters of the 2007/2008 financial year, the order intake grew to 212.6 million EUR compared to 205.9 million EUR in the same period last year.

The Port Technology segment order book gained 16.0 percent on the end of the prior-year quarter, rising to EUR 121.5 million.

Third-quarter order intake in the Services segment was up by 16.8 percent year on year to EUR 87.6 million. Compared with the first three quarters of the 2006/2007 financial year, order intake rose by 8.9 percent in 2007/2008 to EUR 254.9 million.

The order book increased by 15.6 percent compared with the end of the prior-year quarter to EUR 58.5 million.

Revenue

Buoyed by this order growth, third-quarter revenue in the Demag Cranes Group rose by 11.6 percent year on year to EUR 308.2 million.

Compared with the first three quarters of the 2006/2007 financial year, the Demag Cranes Group lifted revenue by 13.8 percent.

All three segments contributed to this revenue growth, albeit to varying degrees.

in EUR million	Q3 2007/2008	Q3 2006/2007	Δ	Q1–Q3 2007/2008	Q1–Q3 2006/2007	Δ
Industrial Cranes	145.2	119.8	21.2%	419.5	348.4	20.4%
Port Technology	81.7	79.0	3.4%	219.2	204.4	7.2%
Services	81.3	77.5	4.9%	242.2	221.0	9.6%
Group revenue	308.2	276.2	11.6%	880.8	773.8	13.8%

9

The Industrial Cranes segment increased revenue in the third quarter of 2007/2008 by EUR 25.4 million or 21.2 percent to EUR 145.2 million. Comparing the figures for the first nine months of the year, revenue rose by 20.4 percent to EUR 419.5 million. All product lines showed substantial growth.

Third-quarter revenue in the Port Technology segment increased by 3.4 percent year on year to EUR 81.7 million. Compared with the first three quarters of the 2006/2007 financial year, revenue was up by 7.2 percent. Most of this growth is due to sustained strong demand for mobile harbour cranes. Like order intake, revenue in this segment is subject to intra-year fluctuation due to its almost exclusively project-based business with relatively small production runs and high unit prices.

In the Services segment, third-quarter revenue grew by 4.9 percent compared with the same quarter of the 2006/2007 financial year to EUR 81.3 million. On a cumulated basis revenues increased by 9.6 percent to 242.2 million EUR, compared to the first three quarters of the 2006/2007 financial year. The main driver was the spare parts business.

Earnings

In the third quarter of 2007/2008, the Demag Cranes Group sustained the positive earnings trend seen in previous quarters. With adjusted EBIT for the period at EUR 38.7 million, the Group achieved a substantial 82.9 percent increase on the prior-year quarter.

Cumulative adjusted Group EBIT for the first three quarters of 2007/2008 came to EUR 102.7 million, EUR 37.6 million or 57.7 percent more than in the same period of 2006/2007. All three segments contributed to this growth.

in EUR million	Q3 2007/2008	Q3 2006/2007	Δ	Q1–Q3 2007/2008	Q1–Q3 2006/2007	Δ
Industrial Cranes	14.6	5.6	160.7%	37.3	16.1	132.2%
Port Technology	6.1	-2.9	311.4%	13.4	3.2	322.2%
Services	20.1	17.7	13.6%	58.0	46.3	25.1%
Central holding company expenses/ DC AG	-2.0	0.8	-	-5.9	-0.4	-
Group EBIT, adjusted	38.7	21.2	82.9%	102.7	65.2	57.7%

Segmental earnings:

Turning to the segmental figures, third-quarter adjusted EBIT in the Industrial Cranes segment jumped 160.7 percent year on year to EUR 14.6 million. Cumulative adjusted EBIT came to EUR 37.3 million, an increase of 132.2 percent. This very strong performance reflected increased revenue in all product lines compared with the previous year and efficiency gains through improved utilisation of our worldwide capacity.

In the Port Technology segment too, the Demag Cranes Group achieved the expected improvement in earnings. In the third quarter of 2007/2008 adjusted EBIT increased considerably to EUR 6.1 million, resulting in an adjusted EBIT margin of 7.4 percent. On an accumulated basis adjusted EBIT amounted EUR 13.4 million which is an Adjusted EBIT margin 6.1 percent. This means that we are well on our way to achieving the around EUR 18 to 20 million adjusted EBIT which we had targeted for the whole year.

In the Services segment, adjusted EBIT increased by 13.6 percent on a quarter-to-quarter comparison basis to EUR 20.1 million. The spare parts business contributed particularly strongly to this growth. On a nine-month basis, adjusted EBIT improved by 25.1 percent to EUR 58.0 million.

Central holding company expenses amounted to EUR 5.9 million in the first three quarters and were the result of spending on the organisational restructuring as well as the introduction of additional management and control tools.

Adjusted Group EBITDA climbed from EUR 26.5 million to EUR 44.3 million.

in EUR million	Q3 2007/2008	Q3 2006/2007	Δ	Q1-Q3 2007/2008	Q1-Q3 2006/2007	Δ
Adjusted Group EBIT	38.7	21.2	82.9%	102.7	65.2	57.7%
Adjusted depreciation and amortisation	5.6	5.4	4.8%	16.2	16.3	-0.7%
Adjusted Group EBITDA	44.3	26.5	67.1%	118.9	81.4	46.0%

Financial position

11

Free cash flow before financing changed as follows during the first three quarters of the 2007/2008 financial year:

in EUR million	Q1-Q3 2007/2008	Q1-Q3 2006/2007	Δ
Cash flow from operating activities	101.2	13.6	646.0%
Cash flow from investing activities	-7.8	-13.0	39.8%
Free cash flow before financing	93.4	0.6	-

Despite a EUR 13.2 million increase in working capital, cash flow from operating activities grew by EUR 87.6 million to EUR 101.2 million. The cash flow increase is a result of very strong business performance in the first three quarters of the 2007/2008 financial year.

Cash flow from investing activities improved by EUR 5.2 million to minus EUR 7.8 million. This is largely an outcome of two factors: Cash outflows for purchases of intangible assets and property, plant and equipment declined by EUR 7.1 million compared with the prior-year quarter, from EUR 17.3 million to EUR 10.1 million, while cash inflows from sales of intangible assets, property, plant and equipment and other items decreased by roughly EUR 2.0 million.

The main reason for the decline in purchases of intangible assets and property, plant and equipment was not a reduction in investing activities, but delays in the delivery of certain machines. This trend could continue during the fourth quarter, thereby increasing capex in the coming year. Over a time horizon of several years, the ratio of depreciation and amortisation to capital expenditure will even out.

in EUR million	30 June 2008	30 September 2007	Δ
Cash and cash equivalents	104.7	55.7	87.8%
Net financial debt	48.6	116.6	-58.3%

Cash and cash equivalents increased compared with 30 September 2007 from EUR 55.7 million to EUR 104.7 million. Net financial debt fell by EUR 68.0 million due to the very strong cash flow from operating activities. We took this as an opportunity to pay down the revolving credit facility by EUR 20 million.

Net assets

in EUR million	30 June 2008	30 September 2007	Δ
Total assets	926.1	843.1	9.8%
Working capital	260.7	247.5	5.3%
Total equity	245.6	209.0	17.5%
Gearing in %	19.8%	55.8%	–

Total assets at 30 June 2008 were up by EUR 83.0 million (9.8 percent) compared with 30 September 2007. The increase mainly reflects higher inventory levels in line with the fuller order book and an increase in trade receivables. There was also a EUR 48.9 million rise in cash and cash equivalents. The gearing ratio (net financial debt to total equity) showed a 36.0 percentage-point improvement in the first three quarters of the 2007/2008 financial year, falling from 55.8 percent to 19.8 percent.

The equity ratio (total equity to total assets) consequently stands at 26.5 percent.

Employees

The Group had 5,994 employees* at 30 June 2008, an increase of 181 compared with 30 September 2007 and 223 compared with 30 June 2007. The 3.9 percent year-on-year growth in the workforce went hand in hand with 13.8 percent growth in revenue.

	30 June 2008	30 June 2007	Δ	30 September 2007
Employees*	5,994	5,771	3.9%	5,813
Revenue per employee** (in EUR thousand)	150	135	10.7%	–

* Employees excluding temporary employees, apprentices and trainees

** Based on average employee numbers

Revenue per employee amounted to EUR 150,000 in the first nine months, a year-on-year increase of 10.7 percent.

Report on Opportunities and Risks

13

At 30 June 2008, there are no risks that raise doubt about the entity's ability to continue as a going concern. There has also been no significant change in opportunities and risks relative to the Risk Report on page 74 of the 2006/2007 Annual Report.

Outlook

We are operating on the assumption that the weakness of the US economy and uncertainties in international financial markets may lead to a slowdown in world economic growth and hence the domestic economy.

The Management Board truly believes that the Demag Cranes Group is superbly positioned. Given the highly volatile capital market environment described above, it nevertheless remains difficult to make precise forecasts. For the year as a whole, the Management Board continues to forecast Group revenue of approximately EUR 1.2 billion. Due to the excellent third quarter, it now expects that the previous full-year guidance for adjusted group EBIT of EUR 125 million will be overachieved. We therefore consider it realistic to expect the Group return on revenue to increase to around 11 percent for the financial year as a whole.

Dusseldorf, 6 August 2008



HARALD J. JOOS

CEO and Member of the
Board for Port Technology



RAINER BEAUJEAN

CFO



THOMAS H. HAGEN

Member of the Board for
Industrial Cranes and Services

Consolidated Interim Financial Statements

as at 30 June 2008 (3rd Quarter 2007/2008) in accordance with IFRS

14

Consolidated Income Statement

1 April to 30 June 2008

15

in EUR thousand	Note	Q3 2007/2008	Q3 2006/2007
Revenue		308,155	276,223
Cost of sales		-215,080	-206,197
Gross profit		93,076	70,026
Research and development expenses		-4,872	-2,679
Selling, general and administrative expenses		-52,361	-50,185
Other operating income/expenses, net		3,863	-1,317
Share of profit from equity accounted investments		504	658
Earnings before interest and income tax (EBIT)		40,210	16,503
Interest and similar income/expenses, net		-2,525	-3,920
Earnings before income tax (EBT)		37,685	12,583
Income tax		-11,731	-3,759
Net income after tax		25,954	8,824
<i>of which attributable to the shareholders of Demag Cranes AG</i>		25,891	8,799
<i>of which attributable to minority interest</i>		63	25
Earnings per share (in EUR)	3	1.22	0.42

Consolidated Income Statement

1 October 2007 to 30 June 2008

16

in EUR thousand	Note	Q1–Q3 2007/2008	Q1–Q3 2006/2007
Revenue		880,841	773,751
Cost of sales		-620,097	-559,954
Gross profit		260,745	213,797
Research and development expenses		-14,555	-13,023
Selling, general and administrative expenses		-149,559	-145,638
Other operating income/expenses, net		4,130	-1,116
Share of profit from equity accounted investments		1,735	1,424
Earnings before interest and income tax (EBIT)		102,496	55,444
Interest and similar income/expenses, net		-9,128	-11,082
Earnings before income tax (EBT)		93,368	44,362
Income tax		-30,322	-14,472
Net income after tax		63,046	29,890
<i>of which attributable to the shareholders of Demag Cranes AG</i>		62,684	29,631
<i>of which attributable to minority interest</i>		362	259
Earnings per share (in EUR)	3	2.96	1.40

Consolidated Balance Sheet

as at 30 June 2008

17

Assets in EUR thousand	Note	30 June 2008	30 September 2007
Goodwill		120,360	120,537
Other intangible assets		50,145	55,232
Property, plant and equipment		117,694	121,469
Investment property		177	394
Equity accounted investments		14,812	14,493
Other investments		715	745
Non-current trade receivables		420	618
Other non-current assets		2,539	2,288
Deferred tax assets		25,322	37,305
Total non-current assets		332,183	353,081
Inventories	4	258,828	220,265
Advance payments made		3,036	2,888
Trade receivables		198,553	186,414
Current financial receivables		1,186	1,129
Tax receivables		3,285	2,455
Other current assets		24,399	21,184
Cash and cash equivalents		104,654	55,716
Total current assets		593,939	490,051
Total assets		926,122	843,132

Shareholders' Equity

and Liabilities in EUR thousand

	Note	30 June 2008	30 September 2007
Subscribed capital		21,173	21,173
Additional paid-in capital		191,598	192,962
Other reserves		31,480	-6,169
Equity attributable to shareholders of the parent company		244,251	207,966
Minority interests		1,352	990
Total equity		245,603	208,956
Non-current interest-bearing loans and borrowings	5	149,247	169,154
<i>Non-current interest-bearing loans and borrowings</i>		<i>150,707</i>	<i>170,980</i>
<i>Non-amortised debt issuance cost</i>		<i>-1,460</i>	<i>-1,826</i>
Pension plans and similar commitments		122,270	121,734
Non-current provisions		9,434	8,987
Other non-current liabilities		26,973	25,723
Deferred tax liabilities		6,237	5,897
Total non-current liabilities		314,161	331,495
Current interest-bearing loans and current maturities of non-current debt instruments	6	3,751	2,497
Trade payables		81,159	72,376
Advance payments received		119,007	90,313
Current provisions		22,278	20,560
Provisions for tax		19,577	13,252
Other current liabilities		120,586	103,683
Total current liabilities		366,358	302,681
Total shareholders' equity and liabilities		926,122	843,132

Consolidated Cash Flow Statement

1 October 2007 to 30 June 2008

19

in EUR thousand	2007/2008	2006/2007
Net income after tax	63,046	29,890
Income tax	30,322	14,472
Interest income/expenses, net	9,128	11,082
Depreciation and amortisation, decrease in value, write up	20,228	24,587
EBITDA	122,724	80,031
Change in inventories	-42,070	-40,320
Change in trade receivables	-15,301	-9,783
Change in trade payables	12,046	-26,660
Change in advance payments, net	30,725	17,918
Contributions to pension funds	-746	-709
Gain/loss on disposal of intangible assets, property, plant and equipment and other items	-3,919	-547
Change in other assets/liabilities	14,853	7,465
Cash flow from operating activities before interest and tax	118,311	27,395
Net interest payments	-4,925	-6,898
Income tax payments	-12,201	-6,933
Cash flow from operating activities	101,185	13,564
Purchase for investments in property, plant and equipment/intangible assets	-10,142	-17,283
Proceeds from the disposal of property, plant and equipment/intangible assets and other items	2,352	4,333
Cash flow from investing activities	-7,790	-12,950
<i>Free cash flow before financing (FCF)*</i>	<i>93,396</i>	<i>614</i>
Changes in financial receivables/liabilities**	-18,958	20,875
Dividends paid	-23,290	-21,173
Payments under the Matching Stock Programme (MSP)	-1,318	
Cash flow from financing activities	-43,567	-298
Effect of foreign exchange rate changes on free cash flow	-96	80
Net increase/decrease in cash and cash equivalents	49,733	396
Cash and cash equivalents as at 1 October	55,716	51,062
Effect of foreign exchange rate changes on cash on hand	-795	429
Cash and cash equivalents as at 31 March	104,654	51,887
<i>Free cash flow before financing, interest and income tax payments*</i>	<i>110,521</i>	<i>14,445</i>
* The Group applies FCF and FCF before interest and income tax payments to show the amounts available either for distribution to shareholders or to fund other financing needs.		
** Note:		
Drawings/repayment on revolving credit facility	-20,000	20,000
Increase/decrease in other financial liabilities	1,042	875
	-18,958	20,875

Consolidated Statement of Recognised Income and Expenses (SORIE)

1 October 2007 to 30 June 2008

20

in EUR thousand	2007/2008	2006/2007
Effective portion of changes in the fair value of cash flow hedging instruments	0	-270
Changes in the fair value of available-for-sale financial instruments	-30	-49
Differences arising from currency translation	-1,724	393
Deferred taxes	8	119
Net income recognised directly in equity	-1,745	194
Net income after tax	63,046	29,890
of which attributable to the shareholders of Demag Cranes AG	62,684	29,631
of which attributable to minority interest	362	259
Total recognised income and expenses for the year	61,301	30,084
of which attributable to the shareholders of Demag Cranes AG	60,939	29,825
of which attributable to minority interest	362	259

Consolidated Statement of Shareholders' Equity

21

1 October 2007 to 30 June 2008

in EUR thousand	Other reserves				Equity attributable to shareholders of the parent company	Minority shareholders	Total equity
	Subscribed capital	Additional paid-in capital	Retained earnings	Recognised income and expenses			
Balance as at 1 October 2006	21,173	192,088	-20,251	-4,796	188,214	650	188,864
Net income after tax			29,631		29,631	259	29,890
Dividends paid			-21,173		-21,173		-21,173
Other changes		664	-254	194	604		604
Balance as at 30 June 2007	21,173	192,752	-12,047	-4,602	197,276	909	198,185
Balance as at 1 October 2007	21,173	192,962	-8,984	2,815	207,966	990	208,956
Net income after tax			62,684		62,684	362	63,046
Dividends paid			-23,290		-23,290		-23,290
Other changes		-1,364		-1,745	-3,109		-3,109
Balance as at 30 June 2008	21,173	191,598	30,410	1,070	244,251	1,352	245,603

In the third quarter of 2007/2008, the exercise price was reached for the first tranche of the Matching Stock Programme. Demag Cranes AG shares were acquired and issued to the senior executives participating in the programme as a component of their remuneration package, thereby reducing additional paid-in capital. The Matching Stock Programme is explained in the 2006/2007 Annual Report starting on page 143.

1) Basis of preparation

IFRS consolidated interim financial statements

This consolidated interim financial statements as at 30 June 2008 have been prepared in accordance with the International Financial Reporting Standards (IFRSs) applicable at the reporting date as issued by the International Accounting Standards Board (IASB) and adopted by the European Union, and with the interpretations of the International Financial Reporting Interpretations Committee (IFRIC). The accounting policies used are in compliance with IAS 34 (Interim Financial Reporting). The consolidated interim financial statements have been prepared using the same accounting policies and consolidation methods as the consolidated financial statements for the 2006/2007 financial year. These are described in detail in the Notes to the Consolidated Financial Statements contained in the 2006/2007 Annual Report. No new or revised Standards and Interpretations had a material impact on the consolidated interim financial statements.

Scope of consolidated financial statements

The consolidated interim financial statements include the separate financial statements of Demag Cranes AG and the interim financial statements of all material directly or indirectly controlled subsidiaries. In addition to OOO Demag Cranes & Components, Moscow, Russia, launched in the first quarter, Donati (Shanghai) Trading Co. Ltd., Shanghai, launched by Donati Sollevamenti S.r.l., Varese, Italy on 25 March 2008, was included in the consolidated financial statements in the second quarter of the current financial year. The changes in the scope of the consolidated financial statements do not have a material impact.

Use of estimates

The preparation of interim financial statements requires management to make estimates and assumptions that may affect the reported amounts of assets and liabilities and disclosure of contingent amounts at the date of the interim financial statements as well as the reported amounts of earnings and expenses during the reporting period. Actual results may differ from these estimates. The estimates and assumptions are based on experience and other factors believed to provide a reasonable foundation for determining carrying amounts of assets and liabilities that cannot be derived from other reliable sources. Interim results are not necessarily indicative of results to be expected for the full year.

Rounding

The consolidated interim financial statements are presented in euros, the functional currency of the Demag Cranes AG. Unless otherwise stated, all values are rounded to the nearest thousand euros (EUR thousand). Individual figures and totals represent the value with the smallest rounding error. Addition of the individual figures shown may therefore show minor discrepancies from displayed totals.

2) Segment reporting

23

The Demag Cranes Group distinguishes between business segments and geographical segments. The segmental information provided in interim financial reporting complies in substance and scope with the requirements of IAS 14 for the primary segment reporting format. This format takes into account the segments' differing risks and earnings structures and reflects internal reporting (the management approach). For detailed information related to the secondary segment reporting format (geographical segments), please refer to page 106 onwards in the Notes to the Consolidated Financial Statements as at 30 September 2007.

Primary reporting format (business segments)

The Demag Cranes Group has three reportable segments based on type of product and service (Industrial Cranes, Port Technology and Services). Information on segmental performance in the first three quarters of the 2007/2008 financial year is provided in the following.

IAS 14 segmental information

in EUR thousand	2007/2008		2006/2007		1 April to 30 June	
	2007/2008	2006/2007	2007/2008	2006/2007	2007/2008	2006/2007
	Revenue		Segment earnings (EBIT)		Depreciation and amortisation	
Industrial Cranes	145,184	119,764	12,509	2,438	4,188	4,917
Port Technology	81,698	78,999	8,292	-3,344	2,008	1,930
Services	81,274	77,460	19,410	17,409	787	1,268
Total	308,156	276,223	40,210	16,503	6,984	8,115

in EUR thousand	2007/2008		2006/2007		1 October to 30 June	
	2007/2008	2006/2007	2007/2008	2006/2007	2007/2008	2006/2007
	Revenue		Segment earnings (EBIT)		Depreciation and amortisation	
Industrial Cranes	419,482	348,369	32,120	8,782	11,921	14,919
Port Technology	219,199	204,411	14,409	2,105	6,234	5,842
Services	242,161	220,971	55,967	44,557	2,073	3,826
Total	880,841	773,751	102,496	55,444	20,228	24,587

Supplementary segmental information

in EUR thousand	2007/2008		2006/2007		2007/2008		2006/2007	
	Group EBIT, adjusted		<i>in % of revenue</i>		Adjusted depreciation and amortisation		Group EBITDA, adjusted	
Industrial Cranes	14,562	5,586	10.0%	4.7%	3,070	2,739	17,632	8,325
Port Technology	6,077	-2,874	7.4%	-3.6%	1,882	1,752	7,959	-1,122
Services	20,072	17,674	24.7%	22.8%	647	748	20,719	18,422
Central Holding company/DC AG	-2,011	772	-	-	29	131	-1,982	903
Total	38,700	21,158	12.6%	7.7%	5,628	5,370	44,329	26,528

in EUR thousand	2007/2008		2006/2007		2007/2008		2006/2007	
	Group EBIT, adjusted		<i>in % of revenue</i>		Adjusted depreciation and amortisation		Group EBITDA, adjusted	
Industrial Cranes	37,298	16,064	8.9%	4.6%	8,546	8,390	45,844	24,454
Port Technology	13,364	3,165	6.1%	1.5%	5,854	5,345	19,218	8,510
Services	57,976	46,348	23.9%	21.0%	1,658	2,289	59,634	48,637
Central Holding company/DC AG	-5,902	-413	-	-	105	251	-5,797	-162
Total	102,736	65,164	11.7%	8.4%	16,162	16,275	118,898	81,439

In addition to the information required under IFRSs, the Demag Cranes Group presents a second set of segmental figures based on adjusted EBIT. This is a measure of earnings used for management purposes and differs from reported segment earnings (EBIT) in that certain items are excluded. Adjusted Group EBIT is derived as follows from the EBIT figure shown in the consolidated income statement for the first three quarters of the financial year:

in EUR thousand	Q3 2007/2008	Q3 2006/2007	Q1-Q3 2007/2008	Q1-Q3 2006/2007
Group EBIT, adjusted	38,700	21,158	102,736	65,164
- Effects from purchase accounting depreciation and amortisation	-1,355	-2,744	-4,065	-8,311
- Adjustments for one-off effects*	2,865	-1,911	3,825	-1,409
Earnings before interest and income tax (EBIT)	40,210	16,503	102,496	55,444
*Of which:				
Termination and severance expenses		-1,495		-1,495
Gains/losses on divestments	2,865		3,825	534
Other		-416		-448

Adjusted Group EBIT excludes purchase accounting depreciation and amortisation, which represents the impact on depreciation and amortisation of fair-value adjustments to assets acquired in business combinations. It also excludes any one-off effects.

The Management Board believes that such effects are not indicative of the Demag Cranes Group's ongoing operating performance and that the Demag Cranes Group's operating performance is more accurately reflected by excluding them. Irrespective of this, the Group may yet incur expenses similar to those excluded as part of the adjustments.

In addition to adjusted Group EBIT, the Demag Cranes Group also uses other non-IFRS indicators in measuring general profitability and cash flow. As a measure of profitability, the Management Board computes adjusted Group EBITDA. This is found from adjusted Group EBIT by adding back depreciation and amortisation with the exclusion of purchase accounting depreciation and amortisation.

The definition of these key indicators of the Demag Cranes Group's performance may differ from similar indicators used by other companies, and the presented figures may not be fully comparable between companies. The indicators should not be viewed in isolation, nor are they meant to take the place of the remaining financial statement analysis. In particular, they are not intended to be viewed by investors as alternatives to other, IFRS-based indicators of Group performance.

3) Earnings per share

There was no dilutive effect as there were no potential shares in the first three quarters of the 2007/2008 financial year. Diluted and basic earnings per share are therefore identical.

Adjusted earnings per share is not defined in IFRSs and may differ from the definition used by other companies. The figures shown may therefore only be comparable to a limited extent. However, as Demag Cranes AG bases its dividend policy on distributing 35 to 45 percent of this figure, adjusted earnings per share is the more relevant measure of performance for the capital market.

Earnings per share and adjusted earnings per share are derived as follows:

in EUR thousand except per-share amounts	Q3 2007/2008	Q3 2006/2007
Net income after tax attributable to the shareholders of Demag Cranes AG	25,891	8,799
Weighted average number of ordinary shares	21,172,993	21,172,993
Earnings per share (in EUR)	1.22	0.42
Net income after tax attributable to the shareholders of Demag Cranes AG	25,891	8,799
Adjustments:		
– Effects from purchase accounting depreciation and amortisation	1,355	2,744
– Adjustments for one-off effects	-2,865	1,911
Tax effect on adjustments 07/08 30.7% (06/07 39.0%)	463	-1,815
Adjusted net income after tax attributable to the shareholders of Demag Cranes AG	24,845	11,639
Weighted average number of ordinary shares	21,172,993	21,172,993
Adjusted earnings per share (in EUR)	1.17	0.55
in EUR thousand except per-share amounts	Q1–Q3 2007/2008	Q1–Q3 2006/2007
Net income after tax attributable to the shareholders of Demag Cranes AG	62,684	29,631
Weighted average number of ordinary shares	21,172,993	21,172,993
Earnings per share (in EUR)	2.96	1.40
Net income after tax attributable to the shareholders of Demag Cranes AG	62,684	29,631
Adjustments:		
– Effects from purchase accounting depreciation and amortisation	4,065	8,311
– Adjustments for one-off effects	-3,825	1,409
Tax effect on adjustments 07/08 30.7% (06/07 39.0%)	-74	-3,791
Adjusted net income after tax attributable to the shareholders of Demag Cranes AG	62,851	35,560
Weighted average number of ordinary shares	21,172,993	21,172,993
Adjusted earnings per share (in EUR)	2.97	1.68

4) Inventories

27

Inventories include the following positions:

in EUR thousand	30 June 2008	30 September 2007
Raw materials and supplies	53,404	41,766
Work in progress	197,551	171,055
Finished goods and products held for resale	7,873	7,444
Total inventories	258,828	220,265

5) Non-current interest-bearing loans and borrowings

Non-current interest-bearing loans and borrowings comprise the following:

in EUR thousand	30 June 2008	30 September 2007
Revolving credit facility	150,000	170,000
Finance lease obligations	21	31
Financial debt to related parties	210	490
Other debt	577	565
Less current maturities	-102	-106
Non-current interest-bearing loans and borrowings	150,707	170,980
Non-amortised debt issuance cost	-1,460	-1,826
Non-current interest-bearing loans including non-amortised debt issuance cost	149,247	169,154

The revolving credit facility for EUR 325,000,000 (including an ancillary facility of EUR 105,000,000) was opened on 16 June 2006 and terminates on 27 June 2011. Drawings on the facility at 30 June 2008 were as follows:

— EUR 150,000,000 drawn on the revolving credit facility itself (due September 2008).

— EUR 68,632,000 drawn on the ancillary credit line for guarantees (30 September 2007: EUR 63,284,000).

6) Current interest-bearing loans and current maturities of non-current debt instruments

Current interest-bearing loans and current maturities of non-current debt instruments are composed as follows:

in EUR thousand	30 June 2008	30 September 2007
Current maturities of non-current debt instruments	102	106
Financial debt to related parties	280	280
Other debt	3,369	2,111
Total current interest-bearing loans	3,751	2,497

7) Contractual commitments

The following other contractual commitments existed as at 30 June 2008:

in EUR thousand	30 June 2008			Total
	Less than one year	One to five years	More than five years	
Operating lease obligations	10,108	21,000	5,633	36,741
Purchase commitments				
– Fixed assets	6,743			6,743
– Inventories	148,329	11,430		159,759
– Other assets	8,688			8,688
Total contractual commitments	173,868	32,430	5,633	211,931

8) Contingent liabilities

A contingent liability is an obligation about which there is insufficient certainty for it to be accounted for as a provision or liability on the balance sheet. If the criteria for the recognition of a provision are met, the liability is shown on the balance sheet. As at 30 June 2008, obligations from issuing guarantees (excluding product warranties) were as follows:

in EUR thousand	30 June 2008	
	Maximum potential future obligation	Amount recognised as liability
Loan guarantees	7,479	
Notes	331	
Guarantees for third-party liabilities	56,157	
Warranties		
Other	673	
Total	64,640	0

Guarantees for third-party liabilities include contingencies from 'buy-back arrangements', which subsidiary Gottwald Port Technology GmbH enters into in connection with the sale of certain items of machinery and equipment it produces. As at 30 June 2008, the maximum potential liability amounted to EUR 55,985,000 (30 September 2007: EUR 55,771,000).

9) Related parties

Material transactions with related parties were as follows in the first three quarters of the 2007/2008 financial year:

in EUR thousand	Q1 – Q3 2007/2008	Q1 – Q3 2006/2007	30 June 2008	30 Sep- tember 2007
Current debt to TBA Holding			280	280
Financial liability to TBA Holding			210	490
Sales to MHE Demag Pte. Ltd.	14,593	11,962		
Receivables from MHE Demag Pte. Ltd.			6,854	4,848
Payables to MHE Demag Pte. Ltd.			42	68
Sales to Donati Ltd.	1,322	1,115		
Receivables from Donati Ltd.			872	313
Financial receivable from Donati Ltd.			223	242
Sales to E & W Anlagenbau GmbH	2,191	2,015		
Receivables from E & W Anlagenbau GmbH			1,822	1,800

No consulting services were provided in the period under review by the member of the Supervisory Board of Demag Cranes & Components GmbH and his consulting company listed in the related party disclosures in the 2006/2007 Annual Report. As at 30 June 2008, all services provided in the previous financial year had been invoiced.

10) Subsequent events

30

No events material to the financial position and performance of the Demag Cranes Group have arisen since 30 June 2008.

Dusseldorf, 6 August 2008

Demag Cranes AG
The Management Board



HARALD J. JOOS
CEO and Member of the
Board for Port Technology



RAINER BEAUJEAN
CFO



THOMAS H. HAGEN
Member of the Board for
Industrial Cranes and Services

Financial calendar 2008

15 December 2008

Publication of annual financial report for the 2007/2008 financial year.

Please note that in case of legal dispute only the official German version of this document is legally binding.
This English translation is provided for information purposes only.

Demag Cranes AG

Forststr. 16
40597 Düsseldorf
Germany
www.demagcranes-ag.com

Investor Relations

Phone +49 (0) 211 7102-1218
Fax +49 (0) 211 7102-1215

**Corporate Communications
and Press Office**

Phone +49 (0) 211 7102-1019
Fax +49 (0) 211 7102-1015