



Annual General Meeting of Demag Cranes AG on March 6, 2008

Instructions for the Attendance of the General Meeting and for the Voting by Proxy

Dear stockholder,

In addition to the instructions regarding the attendance, the voting by proxy and stockholder motions and election proposals contained in the invitation to the Annual General Meeting published in the German electronic Federal Gazette (*elektronischer Bundesanzeiger*) on January 24, 2008, we would like to give you the following additional instructions for the General Meeting.

In order to attend the General Meeting and to be able to exercise voting rights, you require an admission ticket which you must request from your custodian bank. In doing so, you must respect the deadlines indicated in the conditions of attendance for the General Meeting. The order should be received by your custodian bank as early as possible to ensure that you are registered for the General Meeting by your custodian bank and you receive your admission ticket in due time.

With this admission ticket, you are entitled:

- to attend the General Meeting in person or by a proxy you have authorized, or
- to authorize and instruct the Company-nominated proxy in writing or by fax.

In order to guarantee a smooth course of the General Meeting as well as a proper exercise of voting rights, please consider the following information:

1. Attendance of the General Meeting in Person or by Proxy / Registration at the Congress Center Dusseldorf East

If you wish to attend the General Meeting in person or by proxy you have authorized, you or your proxy must present the upper coupon of the admission ticket form at the "Stockholder Reception Desk" in the Congress Center.

In case you wish to authorize a proxy, please fill in the proxy authorization form **A** imprinted on the back of the upper coupon and deliver or send the coupon to your proxy together with the complete original admission ticket prior to the General Meeting. Contingent instructions for the exercise of voting rights must be given directly to the proxy. The proxy authorization form **A** stipulates that your proxy is entitled to delegate its power of attorney. If you do not wish to grant this power to your proxy, you must cancel the relevant passage of the authorization.

You or your proxy will receive a corresponding booklet of voting cards in exchange for the admission ticket form at the "Stockholder Reception Desk". In order to determine the exact number of attendance, we would like to ask you or your proxy to present all admission tickets in your/its possession. The assembly rooms are open for you from 9.00 a.m.

For the exercise of voting rights by your custodian bank, other financial institutions or any other professional agent (*geschäftsmäßig Handelnder*) pursuant to section 135 of the German Stock Corporation Act (*Aktiengesetz – AktG*), the stipulations of this section of the Act apply. Please also consider the special instructions of the financial institution or the professional agent.

2. Authorization and Instruction of the Company-nominated Proxy

2.1 Possibility of Proxy Authorization

If you do not wish to attend the General Meeting in person and have not authorized a third person to attend the General Meeting in person, we are offering you the opportunity to exercise voting rights by a proxy nominated by our Company. You may authorize this proxy prior to the General Meeting. The authorization provides that the proxy is entitled to delegate its power of attorney. The Company has nominated as proxy Ms. Susanne-Christina Tengler, Dusseldorf. Ms. Tengler is an employee of De-

mag Cranes AG. The proxy is entitled by the authorization to exercise voting rights only as far as you have given an express instruction for the individual items of the agenda. The proxy is obligated to vote on the individual items in accordance with your instructions. If an individual vote on subitems is necessary for a particular item of the agenda, the instruction for this item applies to each subitem to be voted upon.

2.2 Required Form

Please use the bottom coupon B on the back of the admission ticket form for your authorization and instruction of the Company-nominated proxy. Fill in the form with your instructions, and please do not forget to sign it before sending it to us. Please send the completed and signed form by mail or by fax (entire recto and verso) to the following address, where it must be received by no later than **March 5, 2008**, 12.00 (noon):

Demag Cranes AG, Investor Relations, Forststraße 16, 40597 Dusseldorf, Germany
Fax: +49 (0) 211 7102 1215

2.3 Modification of the Proxy Authorization Given

After authorizing the Company-nominated proxy, you can modify in writing or by fax the instructions given in the authorization. For this purpose, a proxy authorization form has been made available which can be downloaded in the investor relations area on our website at www.demagcranes-ag.de. Modifications of the instructions are only valid if we receive them by mail or by fax under the aforementioned address by no later than **March 5, 2008**, 12.00 (noon). We will also be pleased to send you such proxy authorization form on request.

2.4 Further Legal Indications on Authorizations to the Company-nominated Proxy

(a) After giving an authorization to the Company-nominated proxy, you may still attend the General Meeting in person. You can prove your legitimation at the reception counter by presenting your ID card instead of your admission ticket. By means of your personal data, we can retrace if you are a stockholder of the Company and if you have registered orderly. The personal registration by the stockholder or by an authorized third person at the reception counters in the Congress Center at the General Meeting on March 6, 2008 is considered to be a revocation of the authorization and of the instructions given to the Company-nominated proxy.

(b) If you have given authorization and instructions to the Company-nominated proxy by several channels of transmission, we consider as binding the most recent instructions together with a valid authorization.

(c) If you have authorized the proxy of Demag Cranes AG without giving her any instructions, the proxy will not be able to represent you at the General Meeting.

3. Stockholder Motions and Election Proposals pursuant to sections 126 and 127 of the German Stock Corporation Act

If we receive, orderly and in due time, any motions against a proposal of the Management Board and the Supervisory Board regarding a particular item of the agenda or any election proposals, you can inspect their wording in the investor relations area of our website at www.demagcranes-ag.de. If you wish to join the announced counter motions or election proposals, you must vote "no" at the voting for the corresponding motion or election proposal of the management.

In case you have authorized the Company-nominated proxy, please note that the proxy can only exercise your voting right in the vote for a counter motion or election proposal if she has obtained a corresponding instruction. You have the possibility to give the Company-nominated proxy such instruction. For this purpose, all counter motions and election proposals received orderly and in due time and aiming at a resolution whose content varies from the proposal of the management are labelled with a letter on the website of the Company. The form for the authorization of the Company-nominated proxy sent to you together with the admission ticket also provides for the possibility to give instructions for such counter motions and proposals for resolution labelled with letters. Incidentally, the form for the modification of instructions to the Company-nominated proxy available on the Company website is updated on an ongoing basis. You may also use this form to give instructions in consideration of received counter motions and proposals for resolutions.

If a further vote takes place in the General Meeting on proposals not made available prior to the General Meeting (for example on proposals regarding the rules of procedure), you cannot participate in the vote when authorizing the Company-nominated proxy.

4. Hotline

For further questions, please contact our General Meeting hotline: +49 (0) 221 27848 24. We will be pleased to answer your questions.

Dusseldorf, January 2008

Demag Cranes AG